# **Michael B. Bell** | REALTOR®, Broker, GRI, CPS, SRES

Residential Real Estate Broker DRE# 01164731 Sotheby's International Realty, Greater Pasadena Office cell 626.354.8505

Sotheby's INTERNATIONAL REALTY

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## **Curriculum Vitae**

Michael Bell is an accomplished residential real estate broker with an exceptional track record of success spanning over 25 years and encompassing more than 600 closed transactions. Nationally ranked in the top 0.1% by The Wall Street Journal, Michael is recognized for his expertise in local, national, and international marketing, offering highly effective strategies and providing high-level fiduciary services. Additionally, he is a distinguished author, with his book "Seller Mistakes" ranking as a #3 Wall Street Journal best-seller and #1 on Amazon. He also contributes to the industry as a real estate instructor at Pasadena City College.

#### **Professional Experience**

2015 – Present	Broker REALTOR® at Sotheby's International Realty, Greater Pasadena #1 in sales transactions 2015 through 2023
2009 – 2015	Broker REALTOR® at Keller Williams International Realty, Pasadena #1 Listing & Sales all San Gabriel Valley Keller Williams offices 2010-2013
2005 – 2009	Broker REALTOR® at Prudential California Realty, Pasadena Honor Society and Chairman's Circle Gold: Top 2% Nationwide
1997 – 2005	Broker REALTOR® and Founder of Bradmont Realty, Pasadena 10-agent residential brokerage; sold to Prudential California Realty

### Affiliations, Membership, Volunteer, and Charities

ProVisors Pasadena 5, 2015 - Present

Pasadena Bar Association Official Exclusive Sponsor, 2011 – 2015

Member of the National, California, and Pasadena-Foothills Association of REALTORS®

Convalescent Aid Society (convalescentaidsociety.com)

Boy Scouts of America: Merit Badge Counselor and Council Property Acquisitions Volunteer

New Story Housing (newstorycharity.org)

Gonzaga University Los Angeles area Mentor and Ambassador

## **Education, Licenses, Designations**

Gonzaga University, BBA Finance

Broker License #01164731 California Department of Real Estate (licensed with DRE since 1993) Graduate, Realtor® Institute (GRI)

California Probate and Trust Specialist Certificate (CPS)

Seniors Real Estate Specialist® (SRES) and member of the SRES® Council

### Publications, Teaching, Speaking, Awards and Honors

Author of Seller Mistakes, a #3 WSJ Best-Seller, and a #1 Amazon, Barnes & Noble Best-Seller Instructor, Pasadena City College "Mastering the Sales Process"

CLE speaker at Pasadena Bar Association: "Residential Real Estate Disclosures"

Speaker at The San Gabriel Valley Fiduciary Roundtable "B-S Litigation"

Speaker at ProVisors Pasadena and various offices: "What REALTORS® Will Never Tell You" 2014 Hermes Creative Platinum Award Winner: "The Mike Bell Real Estate Show" on TalkZone.com **Eagle Scout**