

“Interview at least 3 agents, and listen to my live talk show for great tips.”



MICHAEL BELL, GRI, CPS

BROKER REALTOR AND TALK SHOW HOST
KELLER WILLIAMS REALTY

CONTACT INFORMATION:

Address 251 South Lake Avenue #150, Pasadena **Phone** 626.796.4100

Online www.MichaelBellteam.com and www.theMIKEBELLrealestateshow.com **Email** MikeBell@kw.com

TITLE: Full time seller representation. Part-time talk show host on TalkZone®. **SPECIALTY:** Single party seller representation using proven pricing, promotion, and positioning strategies discussed on my talk show. My business is 90% referral and I work with numerous attorneys.

EDUCATION: Gonzaga University, B.B.A Finance. **HONORS/AFFILIATIONS:** Eagle Scout; #1 Keller Williams Agent in the San Gabriel Valley 2012 & 2013; Realtor® Broker (5% of all agents); Graduate Realtor Institute (2% of all agents); Certified Probate Specialist (one of 100 in California), and the Exclusive Real Estate Broker of the Pasadena Bar Association.

GREATEST PROFESSIONAL ACHIEVEMENTS: For 19 years I have sold hundreds of homes. Almost all of my clients came to me by a referral. To be trusted to handle such an important event in someone's life is extremely gratifying, especially when they refer their friends and family. I helped 62 families close their transactions last year, and every single one has referred others to call me. Years ago I started my own brokerage, and eventually sold it. Today I am enjoying being a part-time talk show host. My clients love the practical advice and strategies. We are involved in Cub Scouts with our boys, and I look forward to them hopefully going for their Eagles.